

# The Profession of Financial Planning

Wednesday, September 27, 2017

7:15 am Registration Opens, Coffee and Breakfast noshing in the Community Lounge

## Morning Sessions

7:45 am Welcome and Opening Remarks  
“To Think, Feel, Act, and Learn...Like a CFP® Professional”  
[Elissa Buie, CFP®](#)  
1.5 CFP® CE credit

7:55 am

9:15 am Full Break in the Community Lounge

9:35 am Evidence Based Financial Planning – How to Identify, Read, and Evaluate Research  
[Dr. Dave Yeske, CFP®](#)  
1.5 CFP® CE credit

10:55 am Mini Break

11:05 am What We Know About Clients: Lessons from the Lab  
[Dr. John Grable, CFP®](#)  
1.5 CFP® CE Credit

12:25 pm Full Break in the Community Lounge, Lunch Buffet opens

## Afternoon Sessions

**Bring your lunch and your practice ideas into the main meeting room with you...**

12:55 pm Positioning the CFP® Professional as the Quarterback  
-How to Build Effective Collaborative Planning Teams and add Client Value.  
Introduction to a Collaborative Practice Business Model  
[Fred Goldinov, JD, Vicki Harris, CPA, David Rosenthal, CFP®](#)

2:20 pm Full Break in the Community Lounge, Registration and Sign In for Ethics Course

Policy Based Financial Planning as Decision Architecture  
[Dr. Dave Yeske, CFP®](#)  
1 CFP® CE Credit

2:50 pm **OR**  
A Pragmatic Walk Through the Ethical Looking Glass: Part 1  
[Melissa A. Kemp, CFP®](#)  
2 hours, CFP® Ethics Credit

3:40 pm Mini Break: Passport Prizes Awarded

3:55 pm Panel Discussion with our Presenters, Putting What We’ve Discovered to Use  
1 CFP® CE Credit  
**OR**  
A Pragmatic Walk Through the Ethical Looking Glass: Part 2

4:45 – 5:00 pm Closing Ceremonies